Continuing to execute the Second Century Plan

- Continuing growth in wholesales led by strength in APAC and the Americas
- Deliveries of DBS Superleggera Volante in Q3 2019 and Vantage AMR in Q4
- Specials continue to be in high demand; Work underway on DBZ Centenary Collection
- DBX development on schedule; First production trial commenced on 15 April
- St Athan development on track in line with start of DBX production in Q2 2020
- Ongoing investment to support product expansion and brand awareness globally

Phase 2 substantially complete; Phase 3 “Portfolio Expansion” progressing well

3 Pillar Brand Strategy

- Sports & Super Cars (4 cars)
- SUVs (2 cars)
- Sedan (1 car)

Exclusive and rare Special products

- THE LOVE OF BEAUTIFUL
- THE WONDER OF TRAVEL

Capturing all luxury clusters through targeted product portfolio strategy

Note: All dates are reveal date
On track for DBX global launch in December, and start of production in H1 2020

- Ongoing physical testing of M1 prototype in multiple locations
- First production trial (1PT) vehicles commenced on 15 April, as planned
- Extremely encouraging responses from initial customer clinics
- Test track installation complete; Car tubs running through the paint shop
- New access road, funded by the Welsh Government, in progress
- >200 employees on-site, 90 re-located after 2 years training at Gaydon

Further building blocks for product expansion: core and Specials

Carefully crafted Special-editions continue to resonate strongly with customers

The Aston Martin Valkyrie

Other Special-editions

On track with overall plans, FY 19 results expected in line with current consensus

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<th>(#)</th>
<th>WHOLESALES</th>
<th>(£m)</th>
<th>REVENUE</th>
<th>(£m)</th>
<th>ADJ. EBITDA</th>
<th>(£m)</th>
<th>ADJ. EPS²</th>
<th>(GBP)</th>
<th>ADJ. LEVERAGE</th>
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<td>207</td>
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<td>n.m.</td>
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<td>2.0x</td>
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</tbody>
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2019 H2 major driver of profitability; seasonality of wholesales, planned lower fixed costs and weighting of Specials in Q4

(1) Consensus reflects analyst expectations received between 28 Feb and 30 Apr 2019; (2) Normalised adjusted diluted EPS, based on the number of shares in issue since IPO
Alternative Performance Measures

All metrics and commentary in this document exclude adjusting items unless stated otherwise. Certain financial data within this document have been adjusted. In the reporting of financial information, the Directors have adopted various Alternative Performance Measures ("APMs"), previously called 'Non GAAP measures'. The key APMs that the Group focuses on are as follows:

• Adjusted operating profit (EBIT) is results from operating activities before adjusting operating items;
• Adjusted EBITDA further removes depreciation, loss/ (profit) on disposal of fixed assets and amortisation from adjusted operating profit;
• Adjusted EBT is the (loss) / profit before income tax and adjusting items;
• Adjusted EPS is (loss) / profit after income tax before adjusting items, divided by the weighted average number of ordinary shares in issue during the reporting period;
• Net Debt is current and non-current borrowings less cash and cash equivalents;
• Adjusted leverage is the ratio of Net Debt, adjusted for Preference Shares, to last 12 months (LTM) adjusted EBITDA

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Contacts details and financial calendar

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Financial Calendar

2019 Annual General Meeting
Tuesday, 25 June 2019

H1 2019 Results
Wednesday, 31 July 2019

www.astonmartinlagonda.com/investors